

## With the intralogistics manufacturer-integrator STOCKLİN, SCALLOG strengthens its presence in Switzerland.



*« In order to increase its presence in Switzerland, which has a dynamic logistics market stimulated by the growth of e-commerce, SCALLOG announces, on the occasion of SITL 2023, the signing of a commercial agreement with the manufacturer and integrator STOCKLİN, a specialist in "customized" intralogistics solutions with high "added value". »*

As part of its European expansion, the French logistics robot nugget SCALLOG has just signed a commercial partnership agreement with a global player in intralogistics, from high-bay storage to cold storage systems, including AGVs, WMS, WCS, etc., the Swiss company STÖCKLIN, which represents 12 subsidiaries,

520 employees and a turnover of around 130 million euros. This cooperation is part of SCALLOG's strategy to accelerate the marketing of its Goods to Person solutions and to strengthen its presence in Switzerland, by capitalizing on the experience and intralogistics expertise of STÖCKLIN, a family-owned company founded in 1934.

As Remi Badaroux, International Business Manager of SCALLOG, explains: *"This partnership is part of our commitment to strengthen our presence in the high-potential Swiss market, where the expected growth of e-commerce, worth more than 19.3 billion Swiss francs in 2025, will*

*require an additional 400,000 square meters of logistics space, or more than 80,000 square meters per year according to CBR. Swiss companies are already using our Goods to Person solutions to automate their warehouse picking, including Farmy, which is shaking up the Swiss online grocery market.” He adds: "This agreement allows us to rely on a renowned player in 'high performance' intralogistics such as the manufacturer-integrator STÖCKLIN, with whom we share the same culture of excellence, to accelerate the marketing of our robotic solutions and democratize the automation of retail order picking in Swiss warehouses."*

Indeed, the Swiss manufacturer-integrator STÖCKLIN stands out for its wide range of "high-performance" intralogistics solutions, from automatic storage & picking systems to software and handling and lifting equipment, which it sizes according to its customers' needs and requirements. STOCKLIN is also a leader in the field of "high bay" installations, which are widely used in Switzerland, as well as in cold storage facilities. STOCKLIN offers its customers, in all sectors of activity, high value-added "tailor-made" intralogistics solutions capable of storing and processing thousands or even hundreds of thousands of pallets or bins.

Domenico Palombo, Head of French-speaking markets at STÖCKLIN, adds: *"This partnership with SCALLOG, with whom we have a cultural proximity and common values, allows us to enrich our intralogistics range with a robotic solution that is resolutely agile and has a fast ROI, covering new specific needs. Indeed, SCALLOG's Goods to Person solution is the ideal technological alternative for any company wishing to take a first step towards the automation of order picking in its existing warehouse."* He concludes: *"With this new partnership, we hope to conquer new customer profiles in a very dynamic e-commerce market."*

#### **About SCALLOG**

Founded in 2013, the French company SCALLOG develops, manufactures and markets robotic solutions dedicated to logistics in order to increase the agility and productivity of warehouses of 3PL, e-commerce, distribution and industrial players. Faced with the changing demands of BtoC and BtoB consumers, particularly in terms of product availability and delivery, SCALLOG's solution guarantees to accelerate their order preparation and absorb their peak activity, while reducing drudgery and smoothing out investments. Its "Goods to Man" range, including the best of "intelligent" decision and execution software and mobile robotics, responds to the needs of logisticians to go further in the flexibility of order preparation and to integrate automation more widely in their warehouses. With more than 50 references to its credit and a substantial fund raising, SCALLOG, spearheading scalable and flexible logistics robotics, now aims to accelerate its development in Europe and internationally.

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