With help from integrator XPROMA, French logistics robotics start-up Scallog is speeding up its growth in Germany!

To establish its presence in Germany – which represents a quarter of the European logistics market – Scallog has just signed an agreement with XPROMA, the acknowledged expert in robotics and intralogistics, to help optimise its operations and logistics performance!

Nanterre, XX September 2022 – In the region which has the highest number of warehouses in Europe, Scallog has set itself the aim of becoming the leading robot and mobile shelf unit player for automating order preparation.

To this end, Scallog has just signed a partnership agreement with integrator XPROMA – the German intralogistics specialist – so as to market its Goods to Man solutions. This agreement is in line with Scallog's strategy of expanding its partner network in north-western Europe and generating more than 50% of its turnover from exports in 2023.

XPROMA which has a strong local presence in Germany is Scallog's ideal partner in Germany – both in terms of its proven experience in robotics and the acknowledged support it provides for its clients. With its sound knowledge of industrial facilities, its skilled software team and the effective way it

manages maintenance and support on large projects, XPROMA has all-round expertise right across Germany.

As Remi Badaroux, Scallog's Partners Network Manager, emphasises: *"This partnership is very much in line with our European growth strategy, and Germany is a key part of that strategy – because of its logistics leadership, its industrial culture, and its mature and highly competitive robotics market. With the support of our new partner XPROMA, we want to promote our value proposition among as many German companies as possible – a decidedly agile and scalable form of robotics and logistics".*

Given the challenges posed by the omni-channel approach, the boom in e-commerce and the CSR focus of German companies, Scallog's Goods to Man solution totally meets the growing productivity demands of order preparation. But it also reduces the number of arduous tasks that need to be carried out in warehouses. Scallog also has an experienced R&D team and a genuinely responsive production unit based in the Paris region.

Nele Logemann, XPROMA's Executive Vice Presidente says: *"We were looking for the most flexible solution possible to make picking easier. We are sure that working alongside Scallog will enable us both to conquer new markets and win over clients interested in innovative robotics solutions as a way of optimising their processes".*

This new partnership agreement once again demonstrates the competitive advantages of Scallog's offer – a fully-fledged bespoke and turnkey Goods to Man solution for automating retail picking.

About Scallog

Founded in 2013, Scallog is a French company that designs, manufactures and markets robotics solutions for the logistics sector to boost warehouse agility and productivity for 3PL, e-commerce, distribution and manufacturing companies. Faced with evolving demands among B2C and B2B clients, particularly with regard to product availability and delivery, the Scallog solution ensures that they can accelerate their order picking and absorb activity spikes while reducing workloads for employees and spreading their investment. Scallog's Goods-to-Person range includes the best 'smart' decision-making and execution software and mobile robotics, meeting the need of logistics operators to increase order picking flexibility and integrate automation more widely in their warehouses. With nearly 50 clients to its name and substantial funds raised, Scallog – the pioneer in scalable, flexible logistics robotics – is now aiming to boost its growth across Europe and internationally.
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