

Backed by its new partner ROBEX, SCALLOG strengthens its position in the Benelux region.



To cement its presence in the Benelux countries – a key region for European logistics – Scallog has signed a sales agreement with ROBEX, proven experts in industrial robotics and packaging and palletizing process automation.

*Nanterre, 9 March 2021 – As part of its European expansion, Scallog – France’s leader in logistics robots – has just signed a **partnership agreement with Belgium-based ROBEX**, the leading integrator for industrial robotics and process automation, to extend the marketing reach of its **Goods-to-Person robotization solutions in a strategic market, the Benelux region**. The deal reflects Scallog’s desire to **expand its presence in the Netherlands, Belgium and Luxembourg** and design **robotics solutions for business by capitalizing on ROBEX’s industrial know-how**.*

***Olivier Rochet, Scallog CEO, confirms** “This partnership ties in with Scallog’s activities over the past 18 months in the Benelux countries, a strategic market and the nerve centre of European logistics and distribution, boasting numerous ports and the most densely developed rail, road and waterway networks in the world. Multiple Belgian companies, including Bricolux and Soditra Logistic, have already opted for our Goods-to-Person solutions to automate the order picking*

process in their warehouses.” He adds, “This agreement will help us reach a new milestone in our expansion into this economic region, by drawing on a key partner like ROBEX and its thorough understanding of both robotics technology and each country’s distinctive cultural identity”.

Located at the crossroads of the three Benelux countries, ROBEX stands out for its extensive know-how and numerous projects in the fields of industrial robotics and packaging and palletizing process automation. With its **ecosystem, experience and expertise in robotics** plus its **strong customer relationships, ROBEX is an ideal partner to help Scallog accelerate the marketing of its Goods-to-Person solutions in Belgium and reach out to new markets in the Netherlands and Luxembourg.**

Filip Tuypens, ROBEX Managing Partner, adds *“ROBEX is happy to start its collaboration with SCALLOG since we are mainly active in the same industries and we see good complementarity between the 2 companies. Furthermore ROBEX is experienced in technical project sales and has the team and staff to locally support the sales, integration and maintenance of SCALLOG systems. Looking forward to a fruitful collaboration in a very dynamic marketplace of automation, e-commerce, retail and general industry. “*

Remi Badaroux, Scallog’s Partners Network Manager, indicates: *“ROBEX is aiming to position itself as a driving force in bringing Scallog solutions to every warehouse in Belgium, the Netherlands and Luxembourg. As proof, the company is going beyond the transfer of skills and our joint marketing campaigns to develop new concepts in business robotics that couple its expertise in robotic arms with the solutions we provide, in order to meet the logistics challenges facing industry, and specifically the wood and furniture sectors.”*

The two partners expect to deploy the first Scallog solutions in the Netherlands and Luxembourg during 2021.

About ROBEX

ROBEX is a company with a clear focus on industrial robotics. We design and implement custom made solutions in different industries from design to final implementation. All our solutions are based on industrial and collaborative robots, but are completed all peripheral solutions that are needed for a complete production cell; this includes AGV and mobile robots, conveyors and advanced intelligence such as force sensing and vision guided robotics. www.robex.be

About Scallog:

Founded in 2013, Scallog is a French company that designs, manufactures and markets robotics solutions aimed at the logistics sector to boost warehouse agility and productivity for 3PL, online retail, distribution and industry companies. In light of changes in B2C and B2B consumer demand patterns, particularly in terms of product availability and delivery, the Scallog solution helps companies accelerate order preparation and absorb peaks in activity, whilst reducing tough working conditions for employees and smoothing investment. Scallog’s ‘Goods-to-Person’ solution is agile and flexible, featuring ‘smart’ decision-making and executing software that supervises and deploys mobile robots that move 600kg storage racks to order preparation stations where operators finalize the packages. With over 30 different clients to its name and substantial funds raised, Scallog now aims to boost growth across Europe and internationally. www.scallog.com

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